

# UEA Summer School

## The Urban Transition, 1880-1940

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# Disclaimer

This lecture does not necessarily reflect the views of the Federal Reserve Bank of Philadelphia or the Federal Reserve System.

# Urbanization in the United States

- ① Didn't start in 1880 but has been underway since early 19th century.
- ② “Move to city” gives way to intracity migration after World War II.
- ③ Boustan, Bunten, and Hearey (2018) provide an overview of how a nation of farmers became a nation of metros.

**Figure 1**  
**U.S. Population in Urban and Metropolitan Areas, 1790-2010**

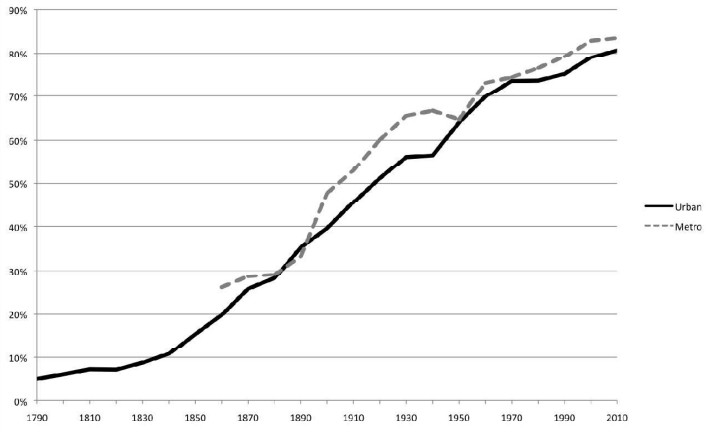
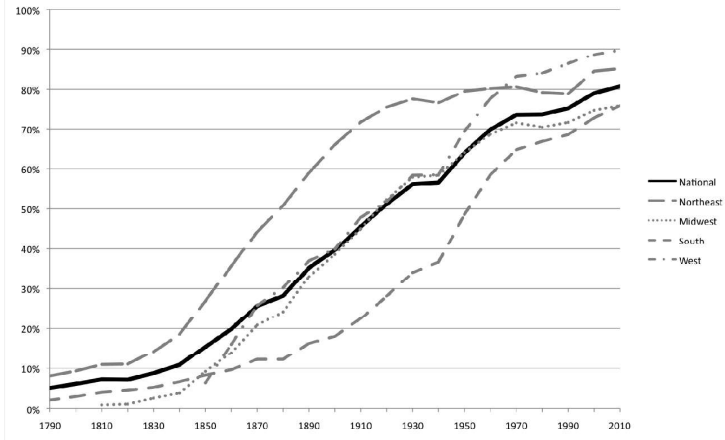
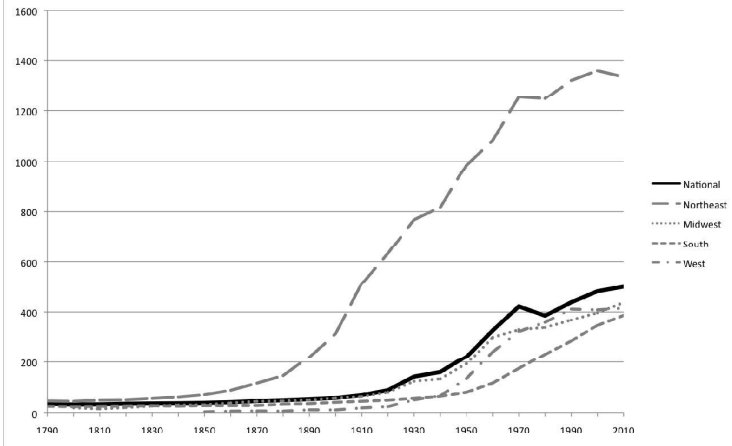




Figure 1.1  
U.S. Population In Urban Areas, 1790-2010



**Figure 2**  
**U.S. Population Density (per sq. mi.), 1790-2010**



# Rural to Urban Migration

- The paper presents a very simple version of a Rosen (1979) Roback (1982) model.
- Consider a group of firms and workers deciding where to settle. Each city has a quantity  $L$  and amenity level  $S$ .
- Amenities can be on both the consumption (theaters) and production (railroad access) side.
- In city  $i$ , workers receive  $w_i$ , which they allocate across consumption  $X_i$  and housing  $L_i^h$ .
- Firms produce  $X_i$  using labor, land for production  $L_i^p$  and productive amenities.

# Historical application of Rosen-Roback

- Wages and rents will adjust until, in equilibrium, each firm and worker is indifferent across each cities.
- Note we are assuming costless shipment of the consumption good, which is probably not realistic for the 19th century.
- Cities will grow if (1) workers are attracted by a new consumption amenity or (2) if firms are attracted by a producer amenity.

# Historical application of Rosen-Roback

- Suppose a new production amenity appears in city  $i$ .
- Firms will move to city  $i$  to take advantage of productivity boost and will pay higher wages.
- Workers move to city  $i$  to take advantage of higher wages.
- Competition over fixed land drives up rents, equalizing worker utility and ensuring zero profits for firms.

# Historical application of Rosen-Roback

- Suppose a new consumption amenity appears in city  $i$ .
- Workers will move to city  $i$  to take advantage of the new amenity, driving up rents.
- Firms reduce their demand for land and reduce wages to reflect lower MP.
- Higher rents and lower wages counterbalance the higher amenity, equalizing worker utility across cities.

# Historical application of Rosen-Roback

- Dual implications of simple model - city growth driven by production amenities should see higher wages and higher rents.
- City growth driven by consumption amenities should see lower wages and higher rents.
- So let's examine wage and rental premia in U.S. cities since 1820!
- Wait...

# Historical wage data

- Assembling this data actually quite difficult - the census did not start asking about wages until 1940 and housing values or rents until 1930.
- Wage series is thus IPUMS (public-use census microdata) from 1940-2010, the Iowa census for 1915, and the census of manufacturing for 1850-1880, and Sokoloff and Villaflor (1992) for 1820 and 1832 (last source exclusive to NE and Mid Atlantic).
- The lousiness of U.S. data for wages and rents is (was?) one of the largest issues facing American economic history. It is getting better. Goal for now is to show what everyone was using until recently.



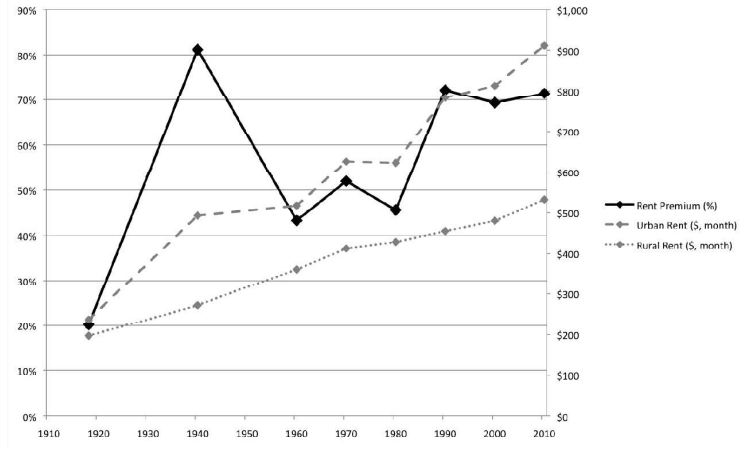
Figure 3  
U.S. Urban Wage Premium, 1820-2010



# Historical rental data

- Premium calculated using IPUMS for 1940-2010 and 1918 using the Bureau of Labor Statistics.
- All figures from 1913 on are adjusted to 2010 using CPI from the BLS (note this is anchored to urban areas), David and Solar (1977) provide historical CoL estimates for prior to 1913. I recommend using Officer and Williamson now ([measuringworth.com](http://measuringworth.com)).
- Data on rents and housing prices has very recently gotten better, will return to this point in a moment.

Figure 4  
U.S. Urban Rent Premium, 1918-2010



# Phases of Urbanization in the U.S.

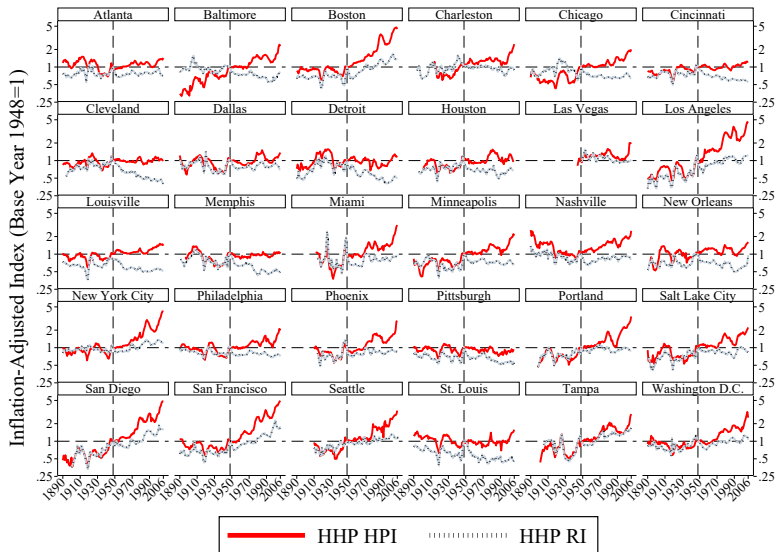
- Authors propose four eras of urbanization, the first (1820-1880) saw doubling of wage premium and exploding urban populations, consistent with cities becoming more productive.
- The second era (1880-1940) saw increasing wages but a declining wage premium, suggesting that urban amenities improved over his period, particularly before 1920 in the case of sanitation.
- Third era (1940-1980) saw continued declines in both urban rent and wage premia, indicating that cities were becoming relatively less productive (rise of trucking) and housing supply was expanding (postwar construction of suburbs).
- Fourth era (1980-present) sees increasing urban rent and wage premia, implying a boost in urban productivity and a slowdown of housing supply expansion.

# The Urban Transition, 1880-1940

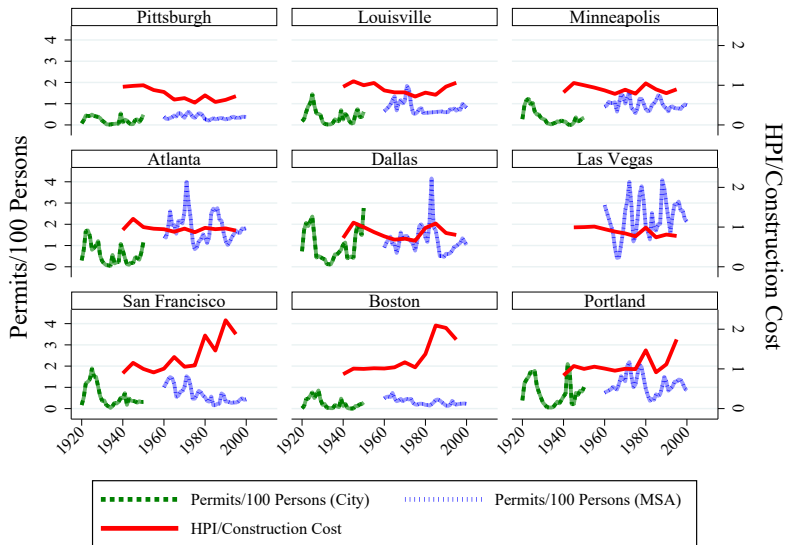
- Today I will mostly focus on the second era, my favorite, and talk about infrastructure, land use regulation, and segregation.
- But before that, I will spend a few minutes on my recent project, which may be of interest to you now or in the future.
- Suppose you needed to know something as fundamental as how rents evolved in Philadelphia between 1917 and 1952. What would you do?
- Before: wave hands about how we don't have annual rental data for U.S. cities until later in the 20th century.
- Now: go to Philly Fed website and download HHP series!

- We utilize online repositories of digitized newspapers, particularly newspapers.com, to create a consistently collected annual series for 30 cities.
- Real estate sections are sampled to obtain approx. 250 sales and 150 rentals per year or quarter.
- We digitized every attribute in listing including price, location, size and type.
- Use hedonic methods to create rental and housing prices indices (Lyons et al., 2025).

# Real housing prices (sale and rents) for 30 cities



# One application - price levels and housing construction





# “New” New Economic History - Digitization and AI

- The “new” economic history was using data at all, as Fogel did (field termed cliometrics eventually just took over). Temin coins term?
- Today I will coin a new term to describe the arrival of big data and AI-assisted dataset construction.
- We digitized the newspaper listings by hand because it was 2018 in tech terms and the NSF would fund this work.
- Now I’m digitizing Philly city directories (jointly with Akbar and Livas) but we’re using AI to turn the directories into tabular data.



# Three themes from the Urban Transition of 1880-1940

- Sanitation and Infrastructure
- Early Land Use Regulation
- Segregation and Redlining

# Three themes from the Urban Transition of 1880-1940

- **Sanitation and Infrastructure**
- Early Land Use Regulation
- Segregation and Redlining

# The Importance of Urban Sanitation: A debate

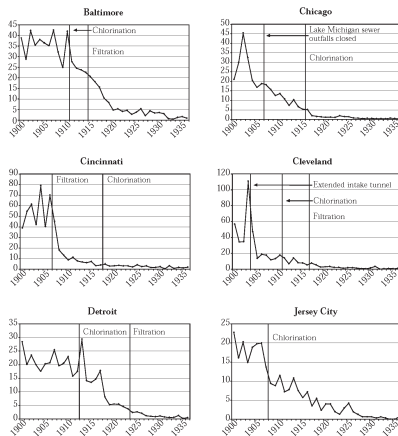
- One debate is whether mortality fell during the second phase because of rising incomes or specific investments in public health.
- There is evidence on the income channel, for instance Shari Eli (2015) looks at the impact of exogenous income shocks and finds Union Army veterans lived longer.
- But cities are building sewers, improving the purity of newly piped water supplies, pasteurizing milk, inventing cures for diseases like diptheria.
- Relative importance of these interventions, some of which were enormously expensive, have important implications for developing countries.

## Debate renews c. (2005)

- Cutler and Miller release their influential paper on water filtration and chlorination
- It is very difficult to construct data on who has sewer and water access (but not impossible).
- They instead looked at the dates in which cities adopted particular investments and collected data on urban mortality rates.

# The paper in one picture

Figure 2. Typhoid Fever Trends (Mortality per 100,000) and Sanitary Interventions, 1900–1936



# Cutler and Miller (2005)

- Mortality falls by 30 percent between 1900 and 1936.
- Their results suggest that clean water can explain 45 percent of total reduction.
- Even bigger effects for kids - 74 percent of reduction in infant mortality can be traced to clean water.



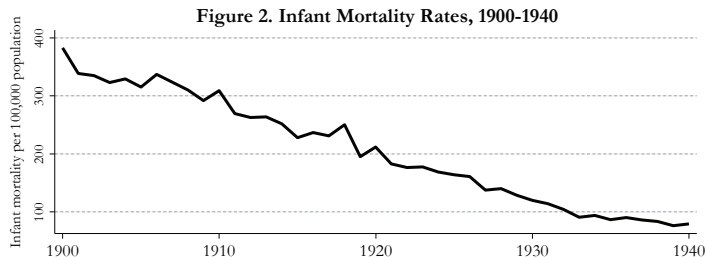
# How to Advance the Literature?

- 1 You can revisit the consensus.
- 2 You can go in a new direction entirely.

# Revisiting the census

- Anderson et al. (2022) begins with a replication of Cutler et al. Claim that data transcription errors account for most of their findings.
- Correcting these errors, the authors argue that filtering reduces infant deaths by 11-12% but other public sanitation has no measurable effects (i.e. sewage treatment had no impact on infant mortality, no impact of chlorination on mortality).
- Cutler and Miller published a comment saying fixing errors changes estimated share of mortality reduction explained from 43% to 38%.
- Meanwhile Alsan and Goldin's 2019 study of Boston finds infrastructure interventions were complementary and explain about one third of child mortality decline.

# Infant Mortality in Boston - Why Consensus is Hard

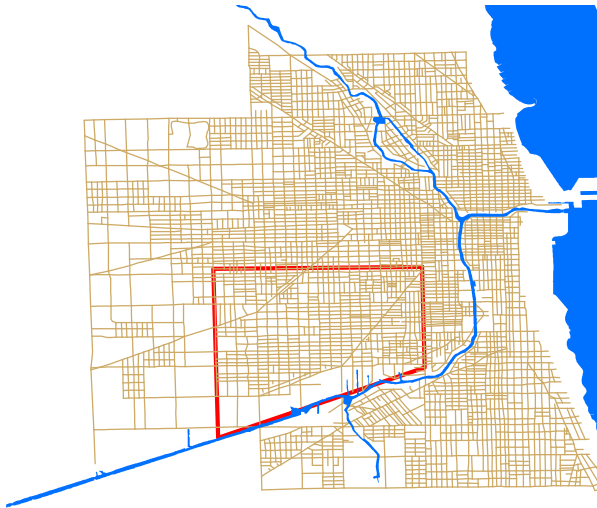


Notes: Based on annual data from *Mortality Statistics* and *Vital Statistics of the United States* for the period 1900-1940, published by the U.S. Census Bureau.

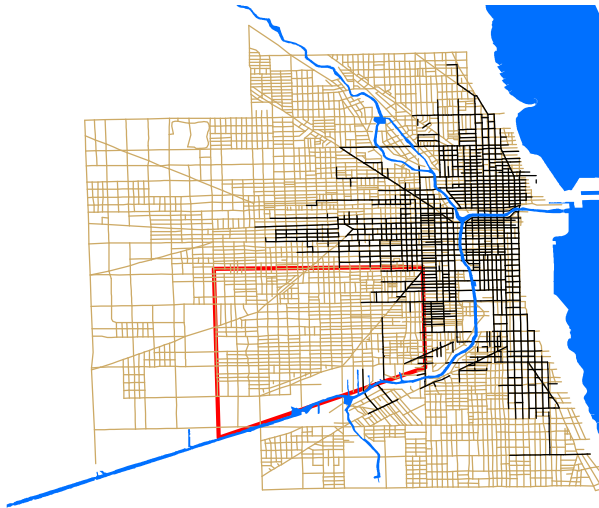
# How to go in a different direction

- Coury et al. (forthcoming) return to sewers, but this time with land values as an outcome and with a cross-sectional research design.
- Lots of new data work, including parcel land transactions from Chicago Tribune and using the Fogel maps of Chicago's sanitation systems.
- Identification comes deep within an 1855 sewer plan, which delayed implementation of the sewer grid to the “Southwest Triangle” of the city because the ground needed to be raised 18 inches.

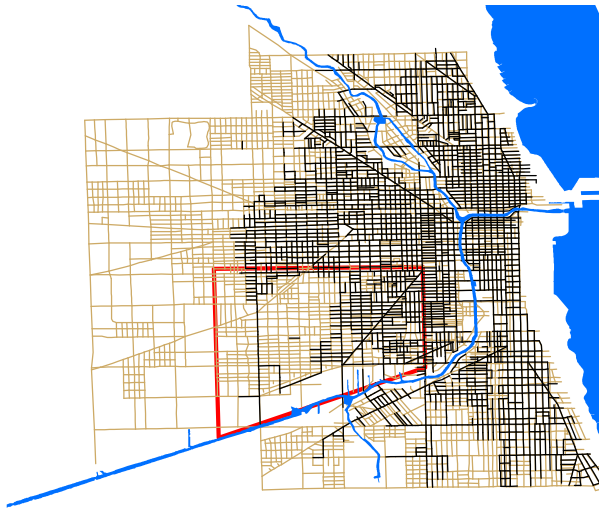
# 1880 Street Map and SW Triangle



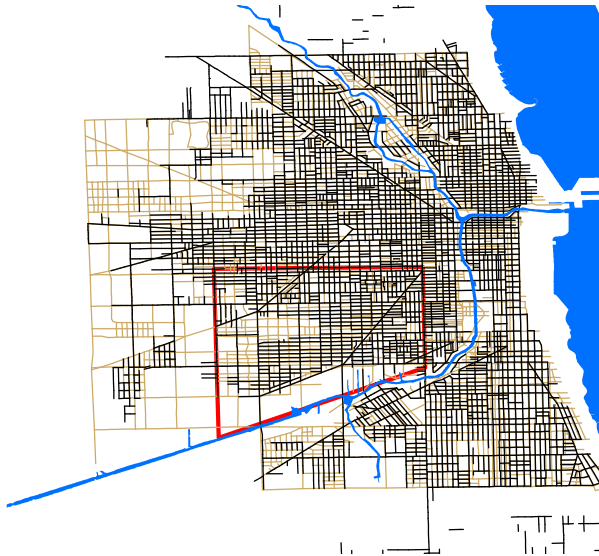
# 1870 Sewer Network



# 1880 Sewer Network



# 1890 Sewer Network





# How to go in a different direction, con't

- Sewer access *doubled* the value of undeveloped land.
- Using a new estimator, we extrapolate these effects across the city in a principled way. Sewer impacts on land were 40-60x the cost in the 1870s.
- The “gutters [run] with filth at which the very swine turn up their noses. . .” - infrastructure matters for reasons beyond mortality rates.

# Three themes from the Urban Transition of 1880-1940

- Sanitation and Infrastructure
- **Early Land Use Regulation**
- Segregation and Redlining

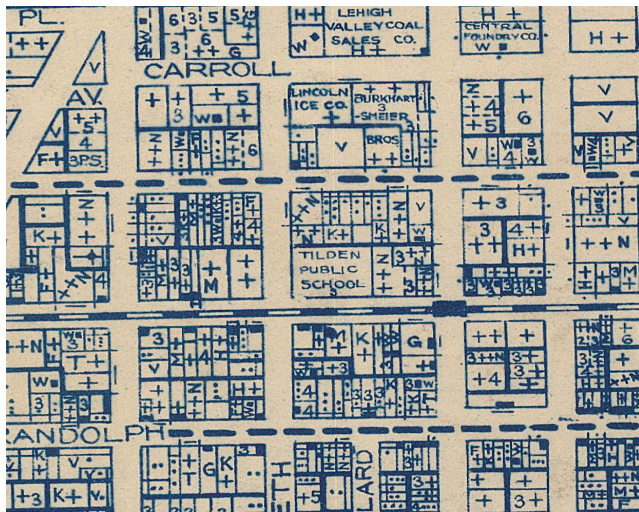
## Another classic debate - does zoning matter?

- Comprehensive zoning was ruled legal in a surprise Supreme Court decision in 1926.
- Influential paper by Nancy Wallace (1988) - zoning “follows the market” unless land use under zoning differs from what it would have been without.
- Consensus view emerged that zoning doesn’t really matter for uses and instead has just become a way to block construction.
- But zoning is one of the worst-measured policies there is - it is very costly to figure out the rules in any location by design.
- A very nice use case for ChatGPT is the work of Bartik, Gupta, and Milo (2025), which measures zoning stringency today.

## But how to measure the impact of zoning?

- Very little work in economics attempts to identify causal effects of zoning using regulation at the time of development because it is so hard to measure.
- And even if you measured zoning, how can you disentangle the long-run impact of zoning from the persistence of existing land use?
  - 1 Option 1 - find a case where the city conducted a land use survey so you can control for land use prior to the adoption of zoning (Shertzer et al., 2019).
  - 2 Option 2 - look at greenfield development a long time ago (Gallagher et al., 2025).

# Chicago's First Zoning Ordinance in 1923



# Commercial Use Zoning is Important (Shertzer et al. 2019)



1922 Actual Comm. Uses

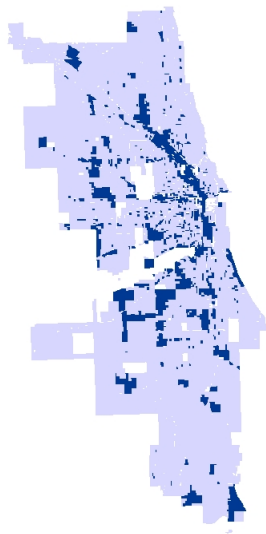


1923 Comm. Zoning

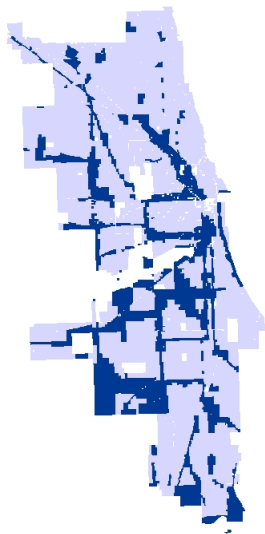


2005 Actual Comm. Uses

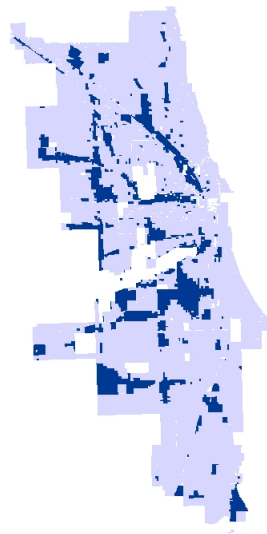
# Industrial Use Zoning is Important (Shertzer et al. 2019)



1922 Actual Ind. Uses

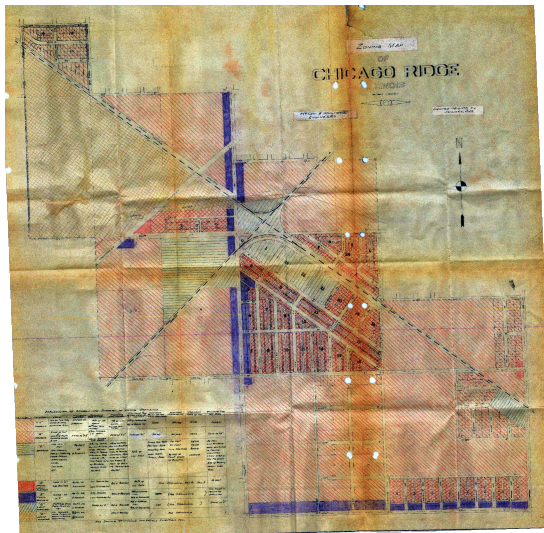


1923 Ind. Zoning



2005 Actual Ind. Uses

# Identification from greenfields - Chicago Ridge in 1945

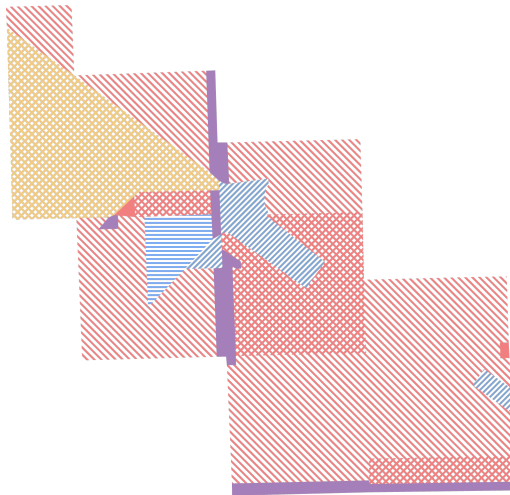




# With street file



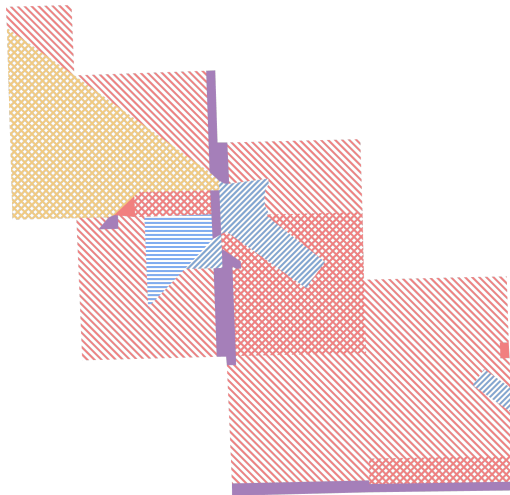
# Zoning area shape file



# Associated bylaws - no need for NLP!

EXPLANATION OF SYMBOLS AND SUMMARY OF ZONING ORDINANCE									
SYMBOL	DISTRICT	USE	MAXIMUM HEIGHT	MINIMUM REAR YARD	MINIMUM SIDE YARD	MAXIMUM LOT AREA TO BE OCCUPIED - AREA FOR FAMILY	MINIMUM WIDTH OF LOT	MINIMUM AREA OF LOT	BUILDING LINE SET BACK
	"A"	ONE OR TWO FAM. OR CHURCHES & ETC.	40 FEET OR 3 STORIES	20% OF LOT DEPTH. OR LESS THAN 10 FEET	10% OF LOT WIDTH. NOT LESS THAN 5 FEET	25% OF INTERIOR LOT	7500	60 FEET	30 FEET
	"A"	RESIDENCE	SAME AS "A"	5% OF INTERIOR LOT DEPTH	SAME AS "A"	SAME AS "A"	5000	50 FEET	SAME AS "A"
	"C"	RESIDENCE	USES AS IN "A" ALSO	5% LOT DEPTH. BUT ANY BUILDING OVER 40 FEET HIGH, TO PROVIDE ADDITIONAL REAR YARD OF 1 FT. FOR EVERY 1 FT. OF BUILDING HEIGHT OVER 40 FEET.	10% OF LOT WIDTH. BUT ANY BUILDING OVER 40 FEET HIGH, TO PROVIDE ADDITIONAL REAR YARD OF 1 FOOT FOR EVERY 1 FT. OF BUILDING HEIGHT OVER 40 FEET.	35% OF LOT AREA	SINGLE FAM. 7500 TWO FAM. 3750 THREE FAM. 3000 OVER THREE FAMILY, 2000	60 FEET 60 FEET TWICE HEIGHT OF BUILDING	30 FEET ANY BUILDING OVER 40 FT. HIGH TO PROVIDE ADDITIONAL FRONT YARD OF 1 FT. FOR EVERY 1 FT. OF BUILDING HEIGHT OVER 40 FT.
	"D"	SPECIAL LOCAL BUSINESS	USES IN "C" ALSO BUSINESS	5 FT. CORNER LOT 10 FT. INTERIOR LOT	5 FT. IF PROVIDED	80% OF LOT AREA	SEE ORDINANCE, ART 6, SEC. 3		10 FEET
	"E"	LOCAL BUSINESS	SAME AS IN "C"	5 FT. CORNER 10 FT. INTERIOR LOT	3 FT. IF PROVIDED	80% OF INTERIOR LOT. 85% OF CORNER LOT	(SEE ORDINANCE)		NONE, EXCEPT AS REQUIRED BY ORDINANCE.
	"G"	LIGHT INDUSTRIES	MATERIAL YARD, ETC. SAME AS "E"	SAME AS "E"	3 FT. IF PROVIDED	80% OF INTERIOR LOT 85% OF CORNER LOT	700 (SEE ORDINANCE)		SAME AS "E"
	"H"	HEAVY INDUSTRIES	ANY MANUFACTURING PLANT, AS SHOWN IN ZONING ORDINANCE.		5 FT. IF PROVIDED		(SEE ORDINANCE)		
SEE ZONING ORDINANCE FOR DETAILS, EXCEPTIONS, ETC.									

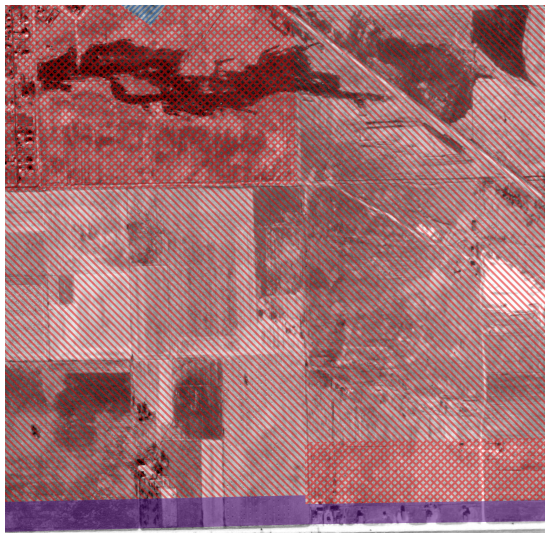
# Zoning area shape file - look at lower corner



# Undeveloped areas of Chicago Ridge



# Undeveloped areas got different zoning



# There are different ways to advance the literature

- You can get insight from history
- Or a developing country (Anagol et al., 2021)
- Or undeveloped areas of a developed country (Turner et al. 2014)
- You can develop new methods using existing datasets (Sood, 2025 or Blanco and Sportiche, 2025)
- Or improvement measurement (Bartik et al., 2025)

# Three themes from the Urban Transition of 1880-1940

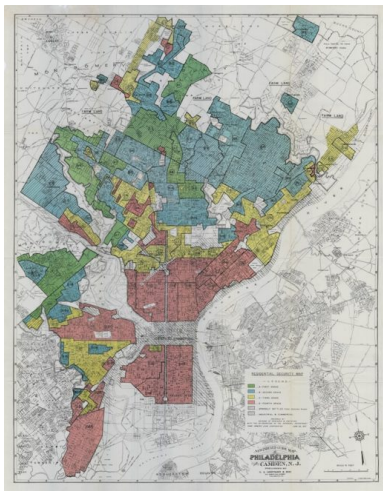
- Sanitation and Infrastructure
- Early Land Use Regulation
- **Segregation and Redlining**



# Our final debate - segregation and redlining

- Usually economic historians complain that no one reads the history and many papers in economics make no sense (e.g. highway commuting in 1915).
- Other times, one sentence can be taken out of a book and become an enduring source of confusion.
- An instructive example is the recent “redlining” literature in economics and related social sciences.
- The Homeowners’ Loan Corporation created maps showing the lending risk associated with different neighborhoods for dozens of cities between 1936 and 1939.

# HOLC Security Zone Map for Philadelphia



- Ratings go from red (“worst”) to yellow to blue to green (“best”) neighborhoods.
- All central city neighborhoods were redlined, both black and white.

# One website and an avalanche of papers

- A project at the University of Richmond digitized all of the HOLC maps and put them online, calling them “redlining” maps.
- A huge number of papers followed, evaluating the “impact” of the HOLC maps on home values but also outcomes like colorectal cancer, heat islands, bird diversity, and frequency of urological injuries (!).
- Many of these papers received coverage in the New York Times. Even John Oliver had a segment. The federal government redlined neighborhoods and look at all the impacts of reduced credit access!

# The Problem

- The HOLC maps aren't actually redlining maps, in that they were never used to guide lending. The maps were made **after** the HOLC made all their loans.
- The HOLC actually made proportionally a lot of loans to African American households. The maps simply represent the risk associated with loans that had already been made.
- Single quote by Jackson in *Crabgrass Frontier* (1985) to the rescue: "The maps were probably used by the Federal Housing Administration." Cited by everyone.
- But later scholarship has turned up little evidence that these maps were used by the FHA or any other lender/insurer. Why do all of these papers find effects then?

# Differences Across C-D Boundary in 1930 (before maps)

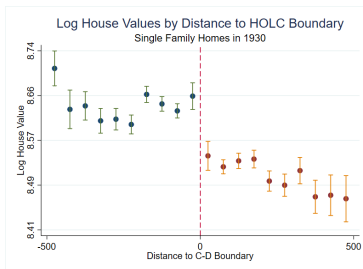


Figure: Source: Fishback et al., 2023

Already substantial differences in levels and trends across boundaries. How to interpret these papers? *Persistence* of this disadvantage.

# The government didn't invent racism in housing markets

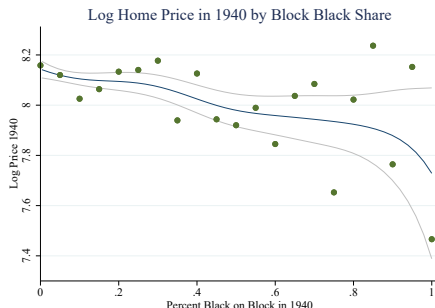


Figure: Source: Akbar et al., 2022

Homes on formerly all-white blocks lost 10% of their value by the time the block was majority black. The first black families paid a 28% premium to buy and lost even more. As proposed by Homer Hoyt in 1939.

# Does the Literature Correct?

- Many scholars are now invested in a historical narrative that doesn't have a lot of supporting evidence. Explanations continue evolving.
- Blame can be spread around, to the popular press to a profession that rewards fancy estimation over a careful understanding of institutions.
- The HOLC maps did not cause these many disparate outcomes (but remember, no impact on lichens). But it's not as exciting to talk about neighborhood persistence.
- Bottom line is you need to understand your setting. Don't skip the books, but don't hang your whole paper on one sentence you found in a book either.